



## **FREQUENTIS TURNS 75:**

## From start-up to global market leader - for a safer world

With its strong technologies, innovative capability, and systematic internationalisation, Frequentis has secured pole position on the world market. Solutions from this Austrian-based high-tech group of companies are used around the world by air traffic controllers, emergency services, railways, and shipping companies.

In 2022, Frequentis is celebrating its 75th anniversary. From its origins as a small company – what would be called a start-up today – founded by two ambitious engineers in post-war Vienna, it grew first into a medium-sized company and eventually into a successful global group of companies.

Frequentis' rapid rise to market leadership began in the early 1980s when it was taken over by the present Chairman of the Supervisory Board and majority shareholder Hannes Bardach. Back then, Frequentis had 36 employees and generated revenue of EUR 4 million (currently around 2,100°employees; based on preliminary figures, revenue was over EUR 330 million in 2021). The company's key success factors were its specialisation in air traffic control and carefully planned divergence beyond Austria.

At the start of the new millennium, the company made two important strategic decisions: to expand into new, international markets and to broaden its product portfolio. In addition to commercial and military air traffic control, it decided to commercialise safety-critical applications for railways, shipping, and public safety – the police, fire brigade, and emergency rescue services.

The successful IPO in May 2019 was an important step to secure Frequentis' long-term future as a listed family-run company.

A distinctive culture with a safety-critical focus plays a key role in the success of the Frequentis team. 75 years of experience with projects in safety-critical environments have resulted in extensive expertise and a deep understanding of customers' needs. Frequentis intends to continue to use this knowledge on the world's markets in the future – wherever the mission is to protect people and property.

"On behalf of Frequentis' Executive Board, I would like to thank our customers and business partners for supporting our successful development, and the employees of the Frequentis Group for their part in shaping our success," says Norbert Haslacher, Chairman of Frequentis' Executive Board.



## **About FREQUENTIS**

Frequentis, headquartered in Vienna, is a global supplier of communication and information systems for control centres with safety-critical tasks. Such 'control centre solutions' are developed and marketed by Frequentis in the business sectors Air Traffic Management (civil and military air traffic control, air defence) and Public Safety & Transport (police, fire brigade, ambulance services, shipping, railways). As a global player, Frequentis operates a worldwide network of branches, subsidiaries, and local representatives in more than 50 countries. Products and solutions from Frequentis can be found in over 40,000 operator working positions and in more than 150 countries.

Founded in 1947, Frequentis considers itself to be the global market leader in voice communication systems for air traffic control with a market share of around 30%. In addition, the Frequentis Group's AIM (aeronautical information management) and AMHS (aeronautical message handling) systems, as well as GSM-R dispatcher working positions for Public Transport are industry leading solutions.

The shares of Frequentis AG are traded on the Vienna and Frankfurt Stock Exchange under the ticker symbol FQT (ISIN: ATFREQUENT09). According to the preliminary figures for the year 2021, a turnover of more than EUR 330 million and an EBIT of around EUR 28 million were generated. Following the transaction with L3Harris, the number of employees is around 2.100.

For more information, please visit www.frequentis.com.

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