

9. industryforum **PELLETS**



Conference Program

Conference for
the International
Pellets Industry

October 6–7, 2009
New Trade Fair Centre
Stuttgart, Germany



Meeting Point
for the International
Pellets Industry
480 Participants from
37 Nations in 2008

A photograph of a speaker standing at a podium on a stage. Behind the speaker is a large projection screen displaying a presentation. The scene is dimly lit, with the stage lights illuminating the speaker and the screen.

www.pelletsforum.de

Gold Sponsor:



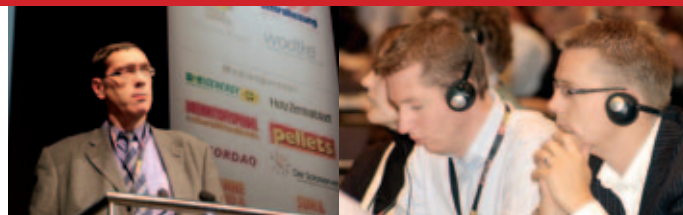
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The developments which emerged during last year have now become a trend. The market share of pellet heating systems has grown, not only in Germany, but also in international heating markets. Increasing trade volumes and the ensuing demands on international trade make

logistics and storage more and more important. At the same time, growing attention is being paid to the optimization of fuel quality and production.

Technical and economic expertise is essential for maintaining or achieving a good market position. Those who are aware of the current market situation are better equipped to make strategic decisions.

Industry players will discuss the opportunities, prospects and visions of the pellets market in a panel discussion. The plenary talks and sessions will cover subjects ranging from current market development, amendment of the Federal Immission Control Act (1st BImSchV) and the Eco-design Directive to international trade and logistics.

The Interpellets 2009 trade fair, which starts on the second conference day, will give participants the opportunity to see pellets technology "live".

This makes the conference and the trade fair an ideal platform for manufacturers, wholesalers, suppliers, planners and installers.

I look forward to welcoming you as a participant of the 9th Pellets Industry Forum in Stuttgart.


 Martin Pfränger
 Project Manager

Date: Tuesday, October 6, 2009: 10:00am–6:00pm
 Wednesday, October 7, 2009: 9:00am–3:30pm

Place: International Congress Centre Stuttgart (ICS)
 New Trade Fair Centre Stuttgart
 Messepiazza
 70629 Stuttgart, Germany

Target group: Decision-makers from the pellets industry (manufacturers, wholesalers, suppliers), service providers (consultants, contractors, planners, energy agencies), researchers, investors, and representatives from regulatory authorities and politics.

Participants: > 500 (expected)

Language: German, English (Simultaneous)

Participation fee: Early Bird,
 until September 4, 2009: 390€
 September 5, 2009 and later: 450€
 At the door: 500€
 Includes: conference documentation,
 lunch, refreshments, entrance to the
 trade fair Interpellets 2009.

Get-together (October 6, 2009) 15€

Registration: Please use the registration form enclosed or register at www.pelletsforum.de

Info: Solar Promotion GmbH
 P.O.Box 100 170
 75101 Pforzheim, Germany
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Organizer:

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 75101 Pforzheim, Germany
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 info@pelletsforum.de
 www.pelletsforum.de



Supporters:

The 9th Pellets Industry Forum is supported by the most important associations of the pellets industry:

German Energy Wood
 and Pellet Association (DEPV)



German Solar Energy Society (DGS)



Congress Committee:

Martin Bentele – *German Energy Wood and Pellet Association*
 Gunnar Böttger – *German Solar Energy Society*
 Horst Dufner – *Solar Promotion GmbH*
 Markus Elsässer – *Solar Promotion GmbH*
 Dr. Inga Gerusel – *Solar Promotion GmbH*
 DI Dr. Walter Haslinger – *BIOENERGY 2020+ GmbH*
 Barbara Pilz – *Solar Promotion GmbH*
 DI Dr. Christian Rakos – *proPellets Austria*
 Helmut Schellinger – *German Energy Wood and Pellet Association*
 Beate Schmidt – *German Energy Wood and Pellet Association*
 Gerhard Selinger – *sht Heiztechnik aus Salzburg GmbH*
 Christiane Wodtke – *Wodtke GmbH*

Tuesday, October 6, 2009

From 08:30am Registration and coffee

10:10am–12:45pm	Plenum 1 Trends and developments in key markets
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12:45pm–02:00pm Lunch Break

02:00pm–04:00pm	Plenum 2 Framework conditions for developing the market
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04:00pm–04:45pm Coffee Break

04:45pm–06:00pm	Plenum 3 / Panel discussion Pellets – from niche product to strategic energy source – opportunities, potential and visions
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From 06:00pm Get-together

Wednesday, October 7, 2009

From 08:30am Registration and coffee

09:00am–10:35am	Session 1 Pellets – production and quality	Session 2 Combustion technology – research, technology, trends
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10:35am–11:05am Coffee Break

11:05am–12:45pm	Session 3 Pellets – raw materials, research, logistics	Session 4 Reports from around the world
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12:45pm–02:00pm Lunch Break &
 Visit of the trade fair Interpellets 2009

02:00pm–03:20pm	Session 5 (english only) International trade and logistics	Session 6 Marketing for the pellets branch
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03:20pm–06:00pm Visit of the trade fair Interpellets 2009

Program



10:00am Reception
–10:10am

Trends and developments in key markets

- 10:10am Development of the German pellets market
–10:40am *Beate Schmidt*
German Energy Wood and Pellet Association (DEPV), Germany
- 10:40am Market monitoring and current developments in the Austrian pellets market
–11:10am *DI Dr. Christian Rakos*
proPellets Austria, Austria
- 11:10am Current trends in the Italian pellets market
–11:40am *Annalisa Paniz*
Associazione Italiana Energie Agroforestali (AIEL), Italy
- 11:40am Potential for pellets in power plants
–12:10pm *Dirk Kligen*
E.ON Energy Trading, Germany (requested)
- 12:10pm Renewable heat takes the lead: the effects of political framework conditions
–12:45pm *Tanja Gönner*
Environment Minister of Baden-Württemberg, Germany
- 12:45pm Lunch Break
–02:00pm

Framework conditions for developing the market

- 02:00pm Implementing the European biomass standards in Germany
–02:30pm *Hans Martin Behr*
German Energy Wood and Pellet Association (DEPV), Germany
- 02:30pm Proposal for improving pellets supply safety in Germany
–03:00pm *Dr. Hubert Röder*
Pöyry Forest Industry Consulting GmbH, Germany
- 03:00pm What are the requirements posed by the amendment to the 1st BImSchV in Germany?
–03:30pm *Hans-Peter Ewens*
German Federal Ministry for the Environment, Nature Conservation and Nuclear Safety (BMU), Germany
- 03:30pm The Eco-design Directive: Implementation for small solid-fuel heating systems
–04:00pm *Anja Behnke*
German Federal Environment Agency (UBA), Germany
- 04:00pm Coffee Break
–04:45pm



Panel discussion

Pellets – from niche product to strategic energy source – opportunities, potential and visions

Moderator: DI Dr. Christian Rakos, proPellets Austria, Austria

04:45pm
–06:00pm

Opportunities for the pellets market
*Martin Bentele
German Energy Wood and Pellet Association (DEPV), Germany*

Supply safety: What role can wholesale play in a future pellets market?
*Marina Tcharnatsky
GEE Energy GmbH & Co. KG, Germany*

Which role will large-scale power plants play in future pellets purchasing?
*Dirk Klengen
E.ON Energy Trading, Germany (requested)*

What are the prospects and constraints for pellets boiler manufacturers?
*Herbert Ortner
ÖkoFEN, Austria*

Potential for manufacturers of fuel pellets
*Helmut Schellinger
Schellinger KG, Germany*

From
06:00pm

Get-together

Get-together

All registered participants of the 9th Pellets Industry Forum are cordially invited to a Get-together on the evening of the first conference day. The Get-together offers an excellent opportunity to share experience with other participants and speakers in a relaxed atmosphere. Please join us to round off the day in pleasant company!



Tuesday, October 6, 2009, 6:00pm

Tickets: 15€

(includes food and drinks)

Please register for this event, as the number of places is limited.

The Get-together is sponsored by FireStixx.



Pellets – production and quality

- 09:00am – 09:20am
New optimization trends in pellets manufacturing
DI Wilfried Pichler
Holzforschung Austria, Austria
- 09:20am – 09:40am
New raw materials for pellets manufacturing – how does the increased percentage of bark change combustion qualities?
DI Dr. Walter Haslinger
BIOENERGY 2020+, Austria
- 09:40am – 10:00am
Low-temperature drying of raw materials for pellets production
Roger Stahel
H. Haumgartner & Sohn AG, Switzerland
- 10:00am – 10:20am
New trends in wood shredding for a more energy-efficient production of wood pellets
Prof. Dr.-Ing. Werner Sitzmann
Axel Buschhart
Amandus Kahl GmbH & Co. KG, Germany
- 10:20am – 11:05am
Coffee Break



Photo: Bayerwald Pellets

Combustion technology – research, technology, trends

- 09:00am – 09:20am
Increasing the efficiency of pellets heating systems
DI Dr. Günther Friedl
BIOENERGY 2020+, Austria
- 09:20am – 09:40am
Developing a low-dust biomass small heating system using primary measures
Prof. Dr.-Ing. Ingwald Obernberger
Bios Bioenergiesysteme GmbH, Austria
- 09:40am – 10:00am
Sensory emissions control with ceramic gas sensors for increased efficiency and minimized emissions in pellet boilers
Boris Keß
University of Esslingen, Institute of Energy and Environmental Engineering, Germany
- 10:00am – 10:20am
Dust separation of conventional washers and washers with different electrostatic charges
Prof. Dr.-Ing. Rudolf Rawe
Gelsenkirchen University of Applied Science, Department of Energy supplies and disposal, Germany
- 10:20am – 11:05am
Coffee Break



Photo: Paradigma

Photo: Callimax

Pellets – raw materials, research, storage / logistics

- 11:05am – 11:30am Linking raw material properties to pellet mill capacity and pellet durability
Niels Peter K. Nielsen
DONG Energy A/S, Denmark
- 11:30am – 11:55am Design of biofuels – mixed pellets from agricultural residual materials
Daniel Hein / Andreas Schneider
University of Siegen, Department of Energy and Environmental Process Technology, Germany
- 11.55am – 12.20pm Pellets from a wide range of raw materials – elaborating a well to wheel quality assurance system
Lennart Gustavsson
SP – Technical Research Institute of Sweden, Sweden
- 12:20pm – 12:45pm Dendromass – tomorrow's raw material. Systemic analysis, guidelines and scenarios for a sustainable energetic and material exploitation of wood-like biomass from forest and agricultural wood
Prof. Dr. Dieter Murach
Eberswalde University of Applied Science, Germany (requested)
- 12:45pm – 02:00pm Lunch Break & Visit of the trade fair Interpellets 2009



Photo: Herzog/Baum



Reports from around the world

- 11:05am – 11:20am The growing pellets industry in the U.S. and its impact on the international pellets market
Stan Elliot
Bear Mountain Forest Products Support, USA
- 11:20am – 11:35am Development status and prospects of Biomass Pellet Fuel in China
Hong Hao
China Center for Sustainable Development Research, Peking University, China
- 11:35am – 11:50am Positive impacts of the financial crisis on the Russian pellets production market
Olga S. Rakitova
The Bioenergy International, Russia
Anton D. Ovsyanko, WOOD-PELLETS.COM, National Bioenergy Union, Russia
- 11:50am – 12:05pm Latvia – A growing trading member in the European pellets industry
Valdis Krastins
Kontekss Ltd., Latvia
- 12:05pm – 12:20pm Exemplary SWOT analysis for the procurement and production of wood pellets in the Ukraine
Emilia Lorenz
LEM Schmiedestahl GmbH, Energy Bereich, Germany
- 12:20pm – 12:35pm The Swiss pellets market – facing strong competitors
Anita Niederhäusern
Magazine „Erneuerbare Energien“, Switzerland
- 12:35pm – 12:50pm Recent developments on the french pellets market
Hugues de Chersey
Syndicat National des Producteurs de Granulés de Bois (SNPGB), France
- 12:50pm – 02:00pm Lunch Break & Visit of the trade fair Interpellets 2009



International trade and logistics (only english language)

- 02:00pm
–02:20pm
- Pellet price discovery and the various commercial uses of price benchmarks
Matti Sihvonen
FOEX Indexes Ltd. representative in bioenergy
Darren Gurner
Tradition Financial Services (TFS), Finland
- 02:20pm
–02:40pm
- Increased transparency in the international industrial wood pellet market
Sipke Veer
ENDEX / APX Group, Netherlands
- 02:40pm
–03:00pm
- International wood pellet trade – a challenge for high-quality logistics systems
Martti Savolainen
VAPO OY Pellets, Finland
- 03:00pm
–03:20pm
- The U.S. and European pellets market – important similarities and differences
Thomas Meth
Enviva Pellets GmbH & Co. KG, Germany



Photo: Vis Nova

Marketing for the pellets branch

- 02:00pm
–02:40pm
- Branding according to Darwin – discover the natural laws of marketing
Michael Brandtner
Michael Brandtner Focusing-Consultant, Austria
- 02:40pm
–03:00pm
- Image Profiling of pellets – the Information Marketing of the German Pellet Institute (DEPI)
Dominik Recke / Reinhold Janowitz
prahl_recke Gesellschaft für Marken- und Firmen-Profile mbH, Deutschland
- 03:00pm
–03:20pm
- Wood-pellet stoves – a charity event as starting point for lobbying and marketing of wood-pellet stoves
Sylvia Grossgasteiger / DI Dr. Christian Rakos
proPellets Austria, Austria





INTERNATIONAL TRADE FAIR

Fuel

Pelleting plants | Transport | Storage tanks

Combustion technology

Stoves | Small furnaces | Boiler plants

Systems technology

Control | Storage systems | Flue gas systems

Consultation

Planning | Associations | Media

Interpellets 2009 – The International Trade Fair for Wood Pellet Technology

The Interpellets trade fair is the central platform for the national and international wood pellets industry since 2001. Leading manufacturers, suppliers, wholesalers and service providers exhibit at the trade fair.

Interpellets 2009 provides visitors with the opportunity to learn about the entire range of products and services offered by the pellets industry. It is the only specialist trade fair which offers an exhibition platform to the full spectrum of the international pellets industry with all its sectors. Boiler and stove providers, fuel producers and storage

system manufacturers rub shoulders with logistics companies and suppliers, demonstrating the great variety within the industry. In 2008, 33% of exhibitors and 21% of visitors travelled from abroad to attend the trade fair. Specialists from 46 countries were able to hold knowledgeable discussions and establish new business contacts. This year 150 exhibitors and 6,000 visitors are expected.

Meet the most important companies and contact persons of the pellets industry. Visit Interpellets 2009 in Stuttgart!



Application Form 9th Pellets Industry Forum

Application Form 6th Pellets Industry Forum

Please register precocious.
Only a limited number of places is available.

Registration online at www.pelletsforum.de
or by Fax/Mail.

Please register by **September 21, 2009 latest:**

Solar Promotion GmbH
P.O.Box 100 170
75101 Pforzheim
Germany

Registration: 9th Pellets Industry Forum
 Get-together (15 €)

Payment: Master-Card Visa-Card By bank transfer

Participation fee: Early Bird, until September 4, 2009: 390 €
September 5, 2009 and later: 450 €
At the door: 500 €

Includes: conference documentation,
lunch, refreshments, entrance to trade fair
Interpellets 2009 and trade fair catalogue.
The participation fee includes statutory V.A.T.

Note: The registration is binding. As soon as we
receive your registration, we will send you
a confirmation and your invoice.

Owing to organizational reasons, participants
who do not submit their registration to Solar
Promotion GmbH until 21, 2009 will only
receive conference documentation
after the event.

Cancellation: Please send any cancellations in writing to
Solar Promotion GmbH. For cancellation
before September 21, 2009, we will charge
a cancellation fee of 50 €. Cancellations
after September 21, 2009 cannot be refunded.

Participant: _____
Credit Card Holder: _____
Credit Card Number: _____
Test Number: (last 3 digits on the reverse side of your credit card)
Valid until: _____
Date: _____
Signature: _____

I hereby accept the terms and
conditions of registration and
booking conditions.

Date: _____
Signature: _____

Mrs. Ms. Mr. _____ Title: _____
First Name: _____ Last Name: _____

Organization / Company: _____

Street / P.O. Box: _____

Postal Code / City: _____

Country: _____

Phone: _____ Fax: _____

Email: _____

Please fill in the application form in capital letters! Do not forget to fill in the page overleaf!

Getting to the 9th Pellets Industry Forum



Train:

Stuttgart is directly connected to 13 European capitals via the rail network (ICE, IC and InterRegio trains). Stuttgart Main Station is located in the city centre around. Suburban trains (S-Bahn S2 and S3) run between Stuttgart Main Station and Stuttgart Airport/ New Trade Fair Centre. The travelling time between Stuttgart Main Station and the New Trade Fair Centre is about 27 minutes.



Airport:

The airport terminals are approx. 200 metres from the trade fair site and can easily be reached on foot. There you also find the suburban train lines (S-Bahn) S2 and S3 to Stuttgart central railway station. The Travelling time is about 27 minutes.



Car:

The New Trade Fair Centre is 13 kilometres away from Stuttgart city centre and is located directly next door to Stuttgart Airport. Please follow the signs towards Stuttgart Airport. The New Trade Fair Centre is directly connected to the A8 motorway and the B27 trunk road.

Hotels:

You will be able to find and book your accommodation with:

Stuttgart-Marketing GmbH
Königstraße 1a, 70173 Stuttgart, Germany
Tel.: +49 (0)711/22 28-233, Fax: -251
hotels@stuttgart-tourist.de
www.stuttgart-tourist.de

